

# Jessica J. Carnevale

Curriculum Vitae

January, 2017

Purchase College, State University of New York  
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## Education

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- Ph.D. Social Psychology, Ohio State University, 2015  
Minor Concentration: Consumer Decision-Making  
Advisor: Kentaro Fujita
- M.A. Social Psychology, Ohio State University, 2011
- B.A. Psychology, Boston University, 2005  
*Summa Cum Laude, Phi Beta Kappa*

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## Professional Experience

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- 2015 – Assistant Professor of Psychology, Purchase College, SUNY
- 2007-2009 Harvard Kennedy School (Cambridge, MA)  
2008-2009 Harvard Decision Science Laboratory, Research Associate  
2007-2008 Center for Public Leadership, Project Coordinator
- 2006-2007 Dana-Farber Cancer Institute (Boston, MA), Center for Community Based Research, Survey Assistant
- 2005-2006 Public Health Management Corporation (Philadelphia, PA),  
Department of Research & Evaluation, Research Assistant

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## Publications

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- MacGregor, K.E., **Carnevale, J.J.**,\* Dusthimer, N.E., Fujita, K. (in press). Knowledge of the self-control benefits of high-level versus low-level construal. *Journal of Personality and Social Psychology*.  
\*The first 2 authors contributed equally to this work.
- Fujita, K., **Carnevale, J.J.**, & Trope Y. (in press). Understanding self-control as a whole vs. part dynamic. *Neuroethics*.
- Carnevale, J.J.**, & Fujita, K. (2016). What does ego-depletion research reveal about self-control? A conceptual analysis. In E. Hirt, J.J. Clarkson, L.

- Jia, & P.M. Egan (Eds.) *Self-regulation and ego control* (pp 87-110).  
Waltham, MA: Academic Press.
- Carnevale, J.J.** & Fujita, K. (2016). Consensus versus anarchy in the senate of the mind: On the roles of high-level versus low-level construal in self-control. In K.D. Vohs & R. Baumeister (Eds.) *Handbook of Self-Regulation: Research, Theory and Applications Third Edition* (pp 146-164). New York: Guilford Publications.
- Carnevale, J.J.** (2016). Self-Esteem. In H.L. Miller (Ed.) *Encyclopedia of Theory in Psychology*. New York: Sage Publications.
- Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E. (2015). Immersion vs. transcendence: How pictures and words impact evaluative associations assessed by the Implicit Association Test. *Social Psychological and Personality Science*, 6, 92-100.
- Crocker, J., & **Carnevale, J.J.** (2013). Letting go of self-esteem. *Scientific American Mind*, 24, 26-33.
- Fujita, K., & **Carnevale, J.J.** (2012). Transcending temptation through abstraction: The role of construal level in self-control. *Current Directions in Psychological Science*, 21, 248-252.
- Carnevale, J.J.**, Inbar, Y., & Lerner, J.S. (2011). Individual differences in need for cognition and decision-making competence among leaders. *Personality and Individual Differences*, 51, 274-278.

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### Manuscripts Under Review or in Preparation

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- MacGregor, K. E., **Carnevale, J. J.**, & Fujita, K (in prep). Individual differences in lay-theories about the role of construal in self-control.

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### Research in Progress

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- Construal flexibility and self-control (with K. Fujita).  
The influence of black-and-white vs. color presentation on self-control decisions (with H. Lee and K. Fujita)  
Self-esteem and endorsement of limited vs. unlimited theories of self-control resources (with K. Fujita)

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### Oral Presentations

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- Carnevale, J.J.**, & Fujita, K. (05/2016). *Individual differences in low and high-level construal ability and self-control*. Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Carnevale, J.J.**, MacGregor, K.E., & Fujita, K. (05/2015). *Recognizing high-level construal's benefits for self-control leads to self-control success*.

Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (02/2015), *The role of presentation format in stimulus categorization and evaluation in dieting self-control conflicts*. Presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (05/2014), *Picture-Word Presentation and Categorization of Self-Control Related Stimuli*. Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (01/2014), *Does thinking in pictures vs. words lead to different evaluations and preferences?* Invited talk at Capital University Psychology Department, Bexley, OH.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (05/2013), *Picture-Word Presentation and the Implicit Association Test*. Presented at the annual meeting of the Midwestern Psychological Association, Chicago.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (03/2013), *Does thinking in pictures vs. words lead to different choices?* Presented at the Hayes Graduate Research Forum, Ohio State University, Columbus, OH.

**Carnevale, J.J.**, & Fujita K., (01/2012), *Picture-word presentation and the implicit association test*. Presented at the Graduate Student Research Forum, Psychology Department, Ohio State University, Columbus, OH.

### **Poster Presentations**

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**Carnevale, J.J.** & McCarthy, C. (2017). *Self-control on the menu: The effects of presentation format on food choices*. Poster presented at the Self-Regulation Pre-Conference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

**Carnevale, J.J.** & McCarthy, C. (2017). *Self-control on the menu: The effects of presentation format on food choices*. Poster presented at the Social Cognition Pre-Conference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

**Carnevale, J.J.**, & Fujita, K. (2016). *The Effect of Individual Differences in Ability to Engage in Low and High-Level Construal on Self-Control Outcomes*. Poster presented at the Self-Regulation Pre-Conference of the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Dusthimer, N.E., **Carnevale, J.J.**, MacGregor, K.E., & Fujita, K. (2015). *Construal level and temptation associations for successful and unsuccessful self-control*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (2014). *Picture-word presentation and categorization of self-control related stimuli*. Poster

presented at the Self-Regulation Pre-Conference of the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

**Carnevale, J.J.**, Fujita, K., Han, H.A., & Amit, E., (2013). *Presenting Stimuli as Pictures vs. Words Can Impact IAT Responses*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

**Carnevale, J.J.**, MacGregor, K.E., & Fujita, K. (2012). *If I know your behavior, I know your mind: Inferring high-level construal from moral behavior*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Lerner, J.S., Inbar, Y., **Kustoff, J.**, Litvak, P, & Teplitz, P. (2009). *Leadership decision making*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.

Keith, J.D., Minot, K.O., Henry, M., & **Kustoff, J.** (2006). *Using a retrospective web-based survey for a statewide evaluation of diverse tobacco control programs*. Poster presented at the annual meeting and exposition of the American Public Health Association, Boston, MA.

Minot, K.O., Keith, J.D., Thompson, J.S., Henry, M., **Kustoff, J.**, & Coll, M. (2006). *Methodological framework for evaluation of a statewide tobacco use prevention and cessation program*. Poster presented at the annual meeting and exposition of the American Public Health Association, Boston, MA.

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## **Teaching Experience and Mentorship**

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### **Instructor**

Introductory Psychology (at Ohio State, 2 terms; at Purchase College, 2 terms)

Introductory Social Psychology, Writing Course (at Ohio State, 4 terms)

Introductory Social Psychology, Non-writing Course (at Ohio State, 2 terms; at Purchase College, 1 term)

Practicum in Developmental Psychology (at Purchase College, 1 term)

Health Psychology (at Purchase College, 1 term)

### **Teaching Assistant**

Stereotyping and Prejudice (for Kentaro Fujita, 1 term)

The Self (for Robert Arkin, 1 term)

### **Other Teaching Preparation**

Pedagogy Bootcamp: Applying the science of learning and memory to your classroom (Summer 2016)

Certificate in Online Instruction (2014)

Preparing Future Faculty Program (2013-2014)

Certificate of Training in the Teaching of Psychology (2013)

Psychology 367/2367 Instructor's Workshop (AU2011, AU2012)

Psychology 100 Instructor's Workshop (AU2010, AU2014)  
Practicum in the Teaching of Psychology (SU2010)

### **Mentoring**

Mentoring and supervision of undergraduate senior theses  
Department of Psychology, Purchase College, SUNY  
Mentor and supervisor of undergraduate and post-graduate research  
assistants (19 total)  
Department of Psychology, Ohio State University

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### **Honors and Fellowships**

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Faculty Support Award, 2016-2017, Purchase College  
Graduate Associate Teaching Award Nominee, 2014-2015, Ohio State  
University  
Graduate Student Travel Award, Society for Personality and Social Psychology,  
2015  
Distinguished University Fellowship, Ohio State University, 2009-2010, 2013-  
2014  
Marilynn B. Brewer Graduate Research Award, Psychology Department, Ohio  
State University, 2012, 2013  
College of Social and Behavioral Sciences Fellowship, Ohio State University,  
2011

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### **Departmental and Professional Service**

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Psychology Faculty Search Committee (2015), Purchase College, SUNY  
Thomas M. Ostrom Athenaeum Chair (2014-2015)  
Department of Psychology, Ohio State University  
Assistant Colloquium Chair, Social Behavior Interest Group (2013-2014)  
Department of Psychology, Ohio State University  
In-House Speaker Coordinator, Social Behavior Interest Group (2012-2013)  
Department of Psychology, Ohio State University  
President, Social Cognition Research Group (2012-2015)  
Department of Psychology, Ohio State University  
Judge, Denman Undergraduate Research Forum (2014)  
Ohio State University  
Judge, Psychology Department Undergraduate Research Colloquium and  
Reception (2013, 2014)  
Department of Psychology, Ohio State University

### ***Ad Hoc Reviewer:***

*American Journal of Political Science, Environment and Behavior, Journal of Behavioral Decision Making, Journal of Experimental Social Psychology, Media Psychology, Motivation Science, Personality and Social Psychology Bulletin, Social Cognition*

**Professional Affiliations**

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Midwestern Psychological Association  
Society for Personality and Social Psychology